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Questions & Answers

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Version: 8.0

Question: 1	
An administrator has been asked to create a replica of the product states that existing fields, page layouts, record types, objects, ar objects need to be available in the replica organization. How can the administrator meet this requirement?	•
A. Create a developer sandbox.B. Create a configuration-only sandbox.C. Create a metadata sandbox.D. Create a full sandbox.	
	Answer: D
Question: 2	
Which two deployment tools can be used to deploy metadata fro to another organization? (Choose two.)	m a Developer Edition organization
A. Data Loader B. Salesforce Extensions for Visual Studio Code C. Change sets D. Ant Migration Tool	
	Answer: B,C
Question: 3	
An administrator wants to allow users who are creating leads to button. Which lead object-level permission will the administrator need to	·
A. Merge B. Read and Edit C. View All D. Delete	
	Answer: C
Question: 4	
What are three canabilities of Collaborative Forecasting? (Choose	three.)

A. Rename categories

- B. Forecast using opportunity splits
- C. Overlay quota
- D. Add categories

E. Select a default forecast currency setting	
	Answer: A,B,E
Question: 5	
Universal Containers wants customers who buy the Freight Container p installments. How should an administrator meet this requirement?	roduct to be billed in monthly
A. Create a default quantity schedule on the product.B. Create a default revenue schedule on the product.C. Create a workflow rule on the product.D. Create custom fields on the product.	
	Answer: B
Question: 6	
A user has a profile with read-only permissions for the case object. How can the user be granted edit permission for cases?	
 A. Create a permission set with edit permissions for the case object. B. Create a sharing rule on the case object with read/write level of access. C. Create a public group with edit permissions for the case object. D. Add the user in a role hierarchy above users with edit permissions on 	
	the case object.
	Answer: A
Question: 7	
Question: 7 Which three actions can occur when an administrator clicks "Save modifications to Knowledge data categories in a category group and chierarchy? (Choose three.)	Answer: A
Which three actions can occur when an administrator clicks "Save' modifications to Knowledge data categories in a category group and c	Answer: A ' after making a number of hanging their positions in the
Which three actions can occur when an administrator clicks "Save' modifications to Knowledge data categories in a category group and chierarchy? (Choose three.) A. Users are temporarily locked out of their ability to access articles. B. Users may temporarily experience performance issues when searchin C. The contents of the category drop-down menu change. D. The articles and questions visible to users change.	Answer: A ' after making a number of hanging their positions in the
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Answer: C

Question: 9	9

The sales team has requested that a new field called Current Customer be added to the Accounts object. The default value will be "No" and will change to "Yes" if any related opportunity is successfully closed as won.

What can an administrator do to meet this requirement?

- A. Configure Current Customer as a roll-up summary field that will recalculate whenever an opportunity is won.
- B. Use an Apex trigger on the Account object that sets the Current Customer field when an opportunity is won.
- C. Use a workflow rule on the Opportunity object that sets the Current Customer field when an opportunity is won.
- D. Configure Current Customer as a text field and use an approval process to recalculate its value.

	Answer: C
Question: 10	

Sales management wants a small subset of users with different profiles and roles to be able to view all data for compliance purposes.

How can an administrator meet this requirement?

- A. Create a new profile and role for the subset of users with the View All Data permission.
- B. Create a permission set with the View All Data permission for the subset of users.
- C. Enable the View All Data permission for the roles of the subset of users.
- D. Assign delegated administration to the subset of users to View All Data.

Answer: B

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