NEO DUMPS

HP

HPE0-P27 Exam

HPE Product Certified

Questions & Answers

(Demo Version - Limited Content)

Thank you for Downloading HPE0-P27 exam PDF Demo

Get Full File:

https://neodumps.com/new-hpe0-p27-dumps/

WWW.NEODUMSP.COM

Question: 1

You have qualified a customer for me Swift sales program and entered the solution into the GLQO tool.

Is this the next step in the sales process1?

Solution: Work with the distributor to create an HPE Green Lake agreement?

A. Yes

B. No

Answer: A

Question: 2

You are working on an HPE GreenLake deal.
Is this part of the HPE team with whom you will directly interact? Solution: HPE Partner Business Manager.

A. Yes
B. No

Answer: A

Question: 3

Does HPE provide this to partners to help them build the business case and proposal for HPE GreenLake core solutions?
Solution: customer requirements list.

A. Yes
B. No

Answer: B

Question: 4

You are designing a custom HPE GreenLaKe solution and have created solution BOMs.
is this the next step in the process?

Solution: Obtain the 1st price OCA files from the Distributor

A. Yes
B. No

www.neodumps.com

Answer: A

Question: 5

Is this a service that HPE partners can deliver on behalf of HPE for HPE GreenLake solutions?
Solution: HPE installation and Startup Services.

A. Yes
B. No

Answer: B

Thank You for trying HPE0-P27 PDF Demo

https://neodumps.com/new-hpe0-p27-dumps/

Start Your HPE0-P27 Preparation

[Limited Time Offer] Use Coupon "SAVE20" for extra 20% discount on the purchase of PDF file. Test your HPE0-P27 preparation with actual exam questions